

# KILLER CHEAT SHEET



**EXECMOBILE**  
mobile.data

## **APNs are dead. execMobile offers month-to-month mobile data rates, saving you 50% on corporate mobile data costs!**

execMobile believes there are 8 key reasons why you need to migrate away from your corporate mobile APN

### **APNs are overpriced**

Work from Anywhere users are consuming much more data.

*“Why pay R1000 per employee per month for 10GB, when we charge R299 (70% saving). At 20GB, APN users would pay R2000 per month, or only R399 with execMobile (80% saving!).”*

### **APNs are outdated**

APN network and security architecture is outdated for cloud-based applications (Office 365, Teams, AWS etc.). APNs were designed for an era when access to the HQ datacenter was needed.

*We enable **Direct Internet** access from the user's SIM.*

### **APNs are complex**

If MTN and Vodacom coverage is needed, multiple APNs are needed, with the added complexity of choosing correct bundle sizes for each APN.

*We offer both **Vodacom** and **MTN** on the same proven online platform.*

### **APNs are inflexible**

24-month contracts on data bundles or SIMs are the norm.

*We offer **month-to-month** options.*

### **APNs are insecure**

APNs are often used with VPNs and offer no endpoint security, relying on policies and anti-everything at the HQ datacenter to protect the company.

*We offer new age **Secure Access Service Edge (SASE solutions are cloud native)**, perfect for remote users.*

### **APNs offer poor control**

Substandard mobile operator portals, together with costly non-standard RADIUS services means usage is uncontrolled per user, and monthly reporting is even worse.

*We pride ourselves in the level of control we offer corporates, to manage all mobile data SIMs and usage.*

### **Migrate for free**

Allow us access to your APN contract with Vodacom or MTN, and we will migrate those SIMs onto our platform at no cost!

*“SIMpliCity offers **better visibility of your existing APN SIM base**, as we move overage SIMs or those which have expired to our solution, until the APN can be terminated - **RIP APN.**”*

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